# Heidelberg Materials





Quarterly Statement January to March 2025 Revenue +5.1%

 $\in 4,715 \, \text{m}$ 

**RCOBD** +2.6%

€ 557 m

**RCO** +1.4%

€ 235 m

**Dividend proposal** 

€ 3.30

dividend per share

Heidelberg Materials Q1 financial figures

# Positive start to 2025



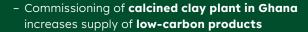
Second share buyback programme

**Total volume** of up to

 $\in 1.2$  bn

Start of second tranche after Annual General Meeting 2025, completion of the programme by the end of 2026 at the latest Sustainability update

- Further progress in reducing CO<sub>2</sub> emissions
- Brevik CCS: CO<sub>2</sub> captured for the first time, liquefied, and temporarily stored







Outlook 2025

**Result from current** operations (RCO)



1 € 3.25 - 3.55 bn

ROIC

~10%

CO<sub>a</sub> emissions



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### Development of volumes, revenue, and results

Despite the ongoing political and economic uncertainties as well as partly adverse weather conditions in Europe and North America in the first quarter of 2025, deliveries in all business lines recorded a slight increase.

In the first three months of 2025, revenue rose by 5.1% in comparison with the previous year to €4,715 million (previous year: 4,488). Excluding scope and currency effects, the increase amounted to 1.7%. The higher revenue was primarily due to price increases achieved in comparison with the previous year. Changes to the scope of consolidation had a positive impact of €139 million and currency effects of €11 million had a positive impact on revenue.

The result from current operations before depreciation and amortisation (RCOBD) rose by €14 million or 2.6% to €557 million (previous year: 542). Excluding scope and currency effects, the RCOBD was 1.2% below the previous year's level. The RCOBD margin, i.e. the ratio of the result from current operations before depreciation and amortisation to revenue, was 11.8% (previous year: 12.1%). The slight decline in the RCOBD margin is due in particular to higher expenses for freight and third-party services as well as raw materials.

The result from current operations (RCO) increased by €3 million to €235 million (previous year: 232). On a like-for-like basis, it was at the previous year's level.

#### **Transformation Accelerator initiative**

The Transformation Accelerator initiative announced in November 2024 has already contributed to company results in the first three months of 2025 with significant savings.

The focus of the initiative lies on the optimisation of the production network, cross-functional efficiency enhancements and technical initiatives on a global scale. Particular emphasis is being placed on optimising the clinker and cement network in Western Europe. Thanks to the transparent approach all over the globe with a clear focus on innovation and efficiency, all Group countries and company levels are making a contribution.

Based on the positive experiences in the first quarter, Heidelberg Materials is confident that it will achieve the targeted annual savings of €500 million by the end of 2026.

#### Focus on shareholder return

The Managing Board and Supervisory Board will propose to the Annual General Meeting on 15 May 2025 to distribute a dividend of €3.30 per share for the 2024 financial year. This corresponds to an increase of 10% compared to the previous year's dividend.

In order to allow its shareholders to continue participating in the company's success beyond the progressive dividend policy, Heidelberg Materials launched a new share buyback programme in the past year. The programme, with a total volume of up to €1.2 billion, comprises three tranches and has a term running until the end of 2026. Within the scope of the first tranche, a total of around 3.6 million own shares were acquired on the stock exchange between 23 May and 25 November 2024 at a total price (including incidental acquisition costs) of around

€350 million. On 24 February 2025, all treasury shares from the first tranche were cancelled with a reduction in the subscribed share capital. Since then, the share capital of Heidelberg Materials AG has totalled €535,292,280 and has been divided into 178,430,760 no-par value shares.

The second tranche of the share buyback programme is scheduled to start in the second quarter of 2025 after the Annual General Meeting.

## Portfolio optimisation

Heidelberg Materials signed an agreement in January 2025 on the sale of its majority stake of 91% in Cimenterie de Lukala SA in the Democratic Republic of Congo. The transaction comprises an integrated cement plant in Lukala, near the capital city of Kinshasa. The sale is part of Heidelberg Materials' ongoing portfolio optimisation focusing on its core businesses in promising market positions.

On 1 April 2025, Heidelberg Materials North America completed the acquisition of Giant Cement Holding Inc. and its subsidiaries Giant Cement Company, Dragon Products Company, and Giant Resource Recovery. Giant Cement Holding Inc. is a cement producer on the US East Coast with a strong focus on using waste-derived fuels. The transaction comprises a cement plant in the southeastern United States with an annual capacity of 800,000 tonnes of cement in Harleyville, South Carolina, four associated cement terminals in Georgia and South Carolina, and a deep-water import terminal operated as part of a joint venture in Savannah, Georgia. In the New England region, the purchase includes a cement and slag terminal in Newington, New Hampshire, and a deepwater import terminal in Boston, Massachusetts. In addition, Giant Resource Recovery, an alternative fuel recycling business with four strategically located facilities in the eastern United States, is being added.

With this acquisition, Heidelberg Materials is further expanding its presence in the growth markets of the southeastern USA and in the New England region, while at the same time expanding its circular economy offering.

Furthermore, Heidelberg Materials concluded a purchase agreement in April 2025 to acquire the readymixed concrete business of the Australian familyowned company Midway Concrete. The company operates four concrete plants in the Melbourne and Geelong metropolitan areas. This acquisition complements Heidelberg Materials' existing concrete and quarry activities in Melbourne and strengthens the Group's integrated market position in an attractive region. The transaction is expected to be completed by mid-2025.

### **Sustainability activities**

Heidelberg Materials continued to make progress in reducing its CO<sub>2</sub> emissions in the first quarter of 2025. The CO<sub>2</sub> reduction targets for 2030 and 2050 of Heidelberg Materials are in line with the Science Based Targets initiative (SBTi) Corporate Net Zero Standard and a 1.5°C target pathway. A key lever for achieving net zero emissions is CO<sub>2</sub> capture, utilisation, and storage.

Our lighthouse project in Brevik, Norway, achieved mechanical completion of the  $\mathrm{CO}_2$  capture plant at our cement plant on schedule by the end of 2024. Since the start of the year, the facility has been in the commissioning phase and is being tested under real operating conditions to optimally prepare it for continuous operation. In May 2025,  $\mathrm{CO}_2$  was captured for the first time, liquefied, and temporarily stored. At the same time, the  $\mathrm{CO}_2$  transport vessel "Northern Pioneer" is being prepared for the future transport of  $\mathrm{CO}_2$  from our cement plant. The official opening of Brevik CCS is planned for June 2025.

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In addition, we continue to reduce the proportion of clinker in cement and use supplementary cementitious materials (SCMs). This also includes calcined clay. In Ghana, we worked with a partner to commission a plant for calcined clay, enabling us to offer products with a significant reduction in  $\rm CO_2$  emissions.

Heidelberg Materials achieved outstanding results in the S&P Global Corporate Sustainability Assessment. The Heidelberg Materials share was therefore included in the Dow Jones Sustainability Index (DJSI) Europe for the first time in January 2025.

### Outlook 2025

As published in the **Annual and Sustainability Report 2024**, the Managing Board expects a result from current operations (RCO) of between  $\in$  3.25 billion and  $\in$  3.55 billion for the 2025 financial year.

ROIC is expected to be around 10%.

For specific net CO<sub>2</sub> emissions per tonne of cementitious material, the Managing Board expects a further slight reduction compared to 2024.

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# **Key data**

# **Heidelberg Materials**

€m	January-March			
	2024	2025	Change	Like-for-like <sup>1)</sup>
Revenue	4,488	4,715	5.1%	1.7%
Result from current operations before depreciation and amortisation (RCOBD)	542	557	2.6%	-1.2%
RCOBD margin in %	12.1%	11.8%	-28 bps <sup>2)</sup>	-35 bps
Result from current operations (RCO)	232	235	1.4%	0.2%
RCO margin in %	5.2%	5.0%	-18 bps	-8 bps

# Europe

€m	January-March			
	2024	2025	Change	Like-for-like <sup>1)</sup>
Revenue	2,038	2,157	5.9%	1.1%
Result from current operations before depreciation and amortisation (RCOBD)	213	212	-0.3%	-6.0%
RCOBD margin in %	10.5%	9.9%	-61 bps <sup>2)</sup>	-73 bps
Result from current operations (RCO)	85	76	-10.2%	-12.1%
RCO margin in %	4.2%	3.5%	-63 bps	-55 bps

## **North America**

	January-March			
	2024	2025	Change	Like-for-like <sup>1)</sup>
Revenue	977	995	1.8%	-3.5%
Result from current operations before depreciation and amortisation (RCOBD)	109	99	-9.6%	-14.4%
RCOBD margin in %	11.2%	9.9%	-126 bps <sup>2)</sup>	-127 bps
Result from current operations (RCO)	25	9	-63.0%	-57.1%
RCO margin in %	2.6%	0.9%	-165 bps	-150 bps

Adjusted for scope and currency effects
 Change in basis points (bps)

# **Asia-Pacific**

January-March			
2024	2025	Change	Like-for-like <sup>1)</sup>
840	835	-0.6%	-1.9%
130	129	-0.8%	-3.4%
15.5%	15.4%	-3 bps <sup>2)</sup>	-24 bps
70	69	-1.9%	-5.3%
8.3%	8.2%	-11 bps	-29 bps
	840 130 15.5% 70	2024     2025       840     835       130     129       15.5%     15.4%       70     69	2024         2025         Change           840         835         -0.6%           130         129         -0.8%           15.5%         15.4%         -3 bps²)           70         69         -1.9%

# Africa-Mediterranean-Western Asia

€m	January-March			
	2024	2025	Change	Like-for-like <sup>1)</sup>
Revenue	496	586	18.1%	21.0%
Result from current operations before depreciation and amortisation (RCOBD)	99	135	36.5%	37.2%
RCOBD margin in %	19.9%	23.0%	310 bps <sup>2)</sup>	276 bps
Result from current operations (RCO)	67	106	59.2%	60.6%
RCO margin in %	13.4%	18.1%	467 bps	454 bps

# **Group Services**

€m	January-March			
	2024	2025	Change	Like-for-like <sup>1)</sup>
Revenue	349	371	6.4%	6.4%
Result from current operations before depreciation and amortisation (RCOBD)			-5.2%	-5.2%
RCOBD margin in %	3.3%	2.9%	-36 bps <sup>2)</sup>	-36 bps
Result from current operations (RCO)	11	11	-5.9%	-5.9%
RCO margin in %	3.2%	2.9%	-37 bps	-37 bps

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# **Financial calendar 2025**

# **Contact**

# **Imprint**

15 May Annual General Meeting 2025

27 – 28 May • Capital Markets Day **2025** 

31 Jul • Half-Year Financial Report 2025

6 Nov • Quarterly Statement January to September 2025

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Due to rounding, numbers presented in this Quarterly Statement may not add up precisely to the totals provided.